



Considering General Practice consolidation and integrated family health service delivery?

The New Zealand Government is providing funding to support general practice consolidation feasibility studies. A maximum of \$20,000 for general practice consolidation and \$30,000 for integrated family health centre proposals on a dollar for dollar basis will be made available for successful practices and health professionals.

If you are considering taking advantage of the Government's funding support, you need to have confidence the outputs from your study equip you with everything you need to make the right choices for your practice and your enrolled population.

PricewaterhouseCoopers understands the challenges you face when considering consolidation and growth opportunities. Our nationwide specialist health team is made up of advisors who have actually worked in, and with general practices facing these decisions.

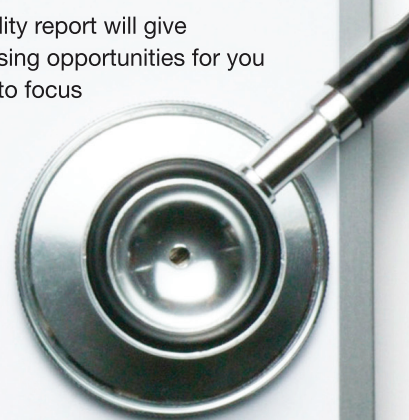
We will work with you to establish the full costs, the benefits and practice readiness for change. Our outcome will be a comprehensive report to give you confidence as to whether the planned consolidation is likely to deliver the benefits you require.

We can also give straight-up independent advice on:

- developing the right strategy for success
- ensuring your systems are operating efficiently and effectively
- using technology to your advantage
- supporting your staff as they prepare for and adapt to changes
- gaining access to necessary funding (and using existing funding effectively)
- identifying cost savings and process improvements
- developing succession plans where relevant.

A PricewaterhouseCoopers feasibility report will give you peace of mind you are maximising opportunities for you and your business, freeing you up to focus on providing services.

Because we have done this before, and we understand the complexities and issues faced, we can provide an extremely cost effective solution.



"We recently engaged Neil Haines, Sarah Bate and the PricewaterhouseCoopers health consulting team to help with the consolidation of primary health care initiatives throughout the Midlands region. They really understand our business and adopted a practical and solutions focused approach which has delivered real value." John Macaskill Smith, Chief Executive Officer, Pinnacle Group Limited.

For more information about how PricewaterhouseCoopers can help you and your practice, feel free to call either Neil Haines or Sarah Bate.

Neil Haines leads the PricewaterhouseCoopers New Zealand health sector consulting practice and brings over 25 years of experience in turning strategy into action across a broad spectrum of activities in the public and private sector. Neil has recently been working with primary health care providers to consolidate Primary Health Organisations and has an in depth understanding of merger and consolidation due diligence processes.



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Sarah Bate has had 12 years of experience working in clinical and operational roles within the New Zealand primary health care sector. Sarah understands the business models and critical success factors for efficient general practice team work. Sarah has recently been engaged to assist clients to deliver 'Better, Sooner, More Convenient Primary Health Care' and understands the importance of working in a collaborative manner with clients and key stakeholders



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